"Expect great things from God; attempt great things for God."

William Carrey



A dairy sales person strives to promote and sell dairy products mainly to retailers and distributors. Their main aim is to build good, long-lasting and stong relationships with existing clients, they search for new leads and work to meet sales targets by understanding and delivering on customer needs in time and with great quality work.

What is a Sales Persol

Study Sales and Marketing

Famous Sales Experts

Good planning and hard work lead to prosperity, but hasty shortcuts lead to poverty.

- Proverbs 21:5

Erica Feidner

Looking at the Famous Sales
People List you will find Erica
Feindner. Her forte being the
selling for Steinway Piano's.
Throughout her life she has sold
\$ 40 million worth for Steinway
Paino's, a product with very little
repeat purchases and long sales
cycles.

"Become an expert in your field, take time to understand your prospect and tailor your approach to every individual's needs."

Subjects To Take @ School

Business Studies
Economics
English/Communication
Computer Application Tech.
Accounting can be beneficial





A food scientist works with Chemistry, Biochemistry and Microbiaology to make sure the processing of raw agricultural products is done safely so that the food is kept safe to eat and drink over longer periods of time. This is how decide on expiry dates on food in shops so that it is safe to eat and drink.

They work on improving taste, nutrition and quality of food while making sure it is safe to cosume. They also develop new products and flavours.

They are a bit like real -life Willy Wonkas.

What is a Fool Scientist...

Famous Food Scientists...

George Washington Carver

George Washington Carver was a great Agricultural scientist who discoverd many different ways of using peanuts to make things. This made him a food scientist too.

QUOTES

"I love to think of nature as an unlimited broadcasting station, through which God speaks to us every hour, if we will only tune in"

"My work, my life, must be in the spirit of a little child seeking only to know the truth and follow it. My purpose alone must be God's purpose – to increase the welfare and happiness of His people."

Books Washi

Books By **George Washington Carver**

- 1. How to Grow the Peanut: 105 Ways of Preparing it for Human Consumption
- 2. George Washington Carver: In His Own Words

Subjects To Take @ School

Mathematics, Physical Science (Chemistry and Physics) Life Sciences (Biology)are essential

a Dairy Farmer.

Famous Dairy Farms...

Bonle Dairy

Bonlé Dairy at Emseni Farming has been producing, as our name says it, "good milk" products in the heart of beautiful KwaZulu Natal.

At Bonlé, we're passionate about creating delicious taste and outstanding quality.

Subjects To Take @ School

Life Sciences Chemistry Physical Sciences Mathamatics Dairy farming requires you to have your finger on the pulse all the time. Any mistake that happens could have an immediate effect on milk production.

Day and night, your cows' wellbeing is always in the back of your mind. It requires dedication and a love for what you do.

The very best part of dairy farming for me is when you can see and sense that your animals are well-fed, healthy and content. This is obvious from their behaviour and condition and is also seen by the amount and quality of milk they give back. When the tank levels are climbing and the milk quality is excellent, then your dairy farmer can afford a broad smile!

The farmer knows just what to do, for God has given him understanding. ...
The Lord of Heaven's Armies is a wonderful teacher and he gives the farmer great wisdom.

— Isaiah 28:26, 29





The one who plants and the one who waters work together with the same purpose. And both will be rewarded for their own hard work. – 1 Corinthians 3:8

A milk truck drivers main job is transporting all the wonderfull products to and from factories to hungry customers. This is a important job as the products must be delivered at the right place on time and in a good condition, not broken from rough driving. They also bring milk from

They also bring milk from the Dairy Farm to the factory to be processed. The truck driver must know exactly how much milk he can load, check the temperature of the truck so that the milk doesn't get warm. He must also ensure that no dirt gets into the milk tank.

They have to have the right liscence to drive a big truck with such heavy loads.

When they drive they must plan to got to the factory in time for production, they must consider the weather, other trafic, road quality and many other things to arrive safely and on time.

They must make sure their trucks are in good order at al times. They must be ready to go whenever and always be squeaky clean.





Famous
Supply Chain
Managers

Sam Walton

Walton, the founder of Walmart in America, revolutionised supply chain management in the retail industry. He pioneered direct sourcing, bypassing traditional distributors to deal directly with manufacturers, ensuring consistent business and low wholesale prices. Furthermore, Walton's emphasis on technology and data-driven decision-making helped Walmart become an industry leader in supply chain efficiency.

A supply chain manager oversees and optimizes the entire process of getting products from raw materials to the end customer, encompassing planning, sourcing, production, distribution, and returns. They ensure efficient flow of goods, information, and finances, while minimizing costs and maximizing customer satisfaction.

This involves coordinating with suppliers, manufacturers, distributors, and logistics

his involves coordinating with suppliers, manufacturers, distributors, and logistics providers, and developing strategies to improve performance.





Books By **Sam Walton**:

Made in America

Sam's Coaching Success

Good planning and hard work lead to prosperity, but hasty shortcuts lead to poverty.

- Proverbs 21:5

Subjects To Take @ School

Mathematics, Accounting Economics Staticsticsare beneficial